

A RECORD OF SUCCESS

King and Murray PLLC has a singular objective in mind when working with its clients: winning. Here are some of our recent winning examples:

- ◆ The largest on-line mortgage lender recently approached King and Murray about seeking injunctive relief to prohibit a competitor from using one of its trademarks in the competitor's national marketing, advertising, and solicitation materials. King and Murray successfully obtained a TRO and the case was then removed to federal court by the competitor's national IP counsel (with assistance from the largest law firm in Michigan). After extensive briefing, the court granted the request for a preliminary injunction.
- ◆ King and Murray initiated arbitration for a large after-market automobile manufacturer who was saddled with a poorly drafted manufacturer's sales representative agreement. For example, there was no termination provision for poor performance and the term of the agreement was to run for another 18 months, which would cost the manufacturer, among other things, hundreds of thousands of dollars in commissions. Following limited and targeted discovery, King and Murray filed a motion for summary disposition, and soon thereafter the defendant agreed to terminate the agreement 13 months before the termination date, which saved our client over \$300,000 in commission payments.
- ◆ After being turned away by several other law firms, an individual client was referred to King and Murray to pursue the proceeds of his mother's sizeable life insurance policy. In originally denying the claim, the insurer claimed that the policy had lapsed. However, after pursuing the insurer for several months, and without even filing suit, the insurer agreed to pay 100% of the proceeds of the life insurance policy to the beneficiaries of the policy. Needless to say, both our client and the referring attorney were quite pleased.
- ◆ A national healthcare facility developer recently approached King and Murray to recover over \$1 million in damages from a local hospital. After initiating arbitration, the hospital, which was represented by one of Michigan's largest firms, agreed to settle. A total victory for the client.
- ◆ King and Murray continue to work as co-counsel with one of the largest firms in the world to defend a large automobile lender in a dispute with several dealerships. Most recently, the dealerships initiated arbitration claiming breach of contract along with a host of business torts; however, an early motion to dismiss knocked out all but one of the dealerships' claims.
- ◆ King and Murray represented a former employee against a large municipality in a whistleblower lawsuit. Even though a number of well-known employment attorneys passed on handling this matter, King and Murray filed suit and obtained a significant, confidential settlement. The client was more than pleased with the result.

As a law firm, we are lean and mean. In order to counter the costly pyramid structure of larger firms, and the resulting tactics, the attorneys at King and Murray rely on creativity, efficiency, and the will to win. Please call Steve King or Tom Murray with your litigation matters.

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